Status report on Virginia Economic Development Investment Grant (VEDIG) projects - Inception through present<sup>1</sup>

Important note: VEDIG grants are post performance grants; thus, no funds are released until targets are met and verified. Clawbacks do not apply to VEDIG grants, as they are paid post performance.

As of December 31, 2024 - sorted by Status (last column), then alphabetical

Project number	Project name	Locality	Grant amount (\$)	Projected Completion Date	Date Company Notification Received <sup>2</sup>	Jobs target for Completion Date	Actual jobs as of Completion Date <sup>3</sup>	% of target jobs attained as of Completion Date	Capital investment target for Completion Date (\$)	Actual capital investment as of Completion Date (\$) <sup>3</sup>	% of target capex attained as of Completion Date	Avg. annual wage target for Completion Date (\$)	Actual avg. annual wage as of Completion Date (\$) <sup>3</sup>	% of target avg. annual wage attained	Status⁵
2023-142885	CoStar	Arlington	3,500,000	Not yet	Pending	650	TBD <sup>4</sup>	TBD <sup>4</sup>	20,000,000	TBD <sup>4</sup>	TBD <sup>4</sup>	185,000	TBD <sup>4</sup>	TBD⁴	Performance Agreement Not Yet Executed
2022-142268	Clarabridge	Fairfax	2,000,000	established 12/31/2026	receipt Pending receipt		TBD <sup>4</sup>	TBD <sup>4</sup>	15,900,000	TBD⁴	TBD <sup>4</sup>	157,198	TBD <sup>4</sup>	TBD⁴	Within Performance Period
2022-142272	DroneUp	Virginia Beach	4,000,000	6/30/2027	Pending receipt		TBD <sup>4</sup>	TBD <sup>4</sup>	27,200,000	TBD⁴	TBD <sup>4</sup>	103,652	TBD <sup>4</sup>	TBD⁴	Within Performance Period
2022-142446	Hilton	Fairfax	5,000,000	6/30/2027	Pending receipt	350	TBD <sup>4</sup>	TBD <sup>4</sup>	50,300,000	TBD⁴	TBD <sup>4</sup>	242,297	TBD <sup>4</sup>	TBD⁴	Within Performance Period
2014-114342	Lidl	Arlington	2,000,000	6/30/2020	12/21/2020	500	464	93%	77,000,000	92,907,929	121%	128,000	128,066		Company Notification Period; grant reduced to \$1,895,000; job target not fully met
2017-137060	Navy Federal Credit Union <sup>6</sup>	Frederick	4,000,000	3/31/2024	6/5/2024	1,400	1,113	80%	100,000,000	142,560,037	143%	60,314	76,436		Company Notification Period; grant reduced to \$3,550,000; job target not fully met
2016-137003	Dollar Tree	Chesapeake	5,300,000	1/31/2023	8/30/2019	600	840	140%	110,000,000	118,800,000	108%	61,000	100,818	165%	Within Payout Period
2017-137362	Nestle	Arlington	4,000,000	12/31/2019	1/10/2020	748	813	109%	36,300,000	39,581,952	109%	127,719	140,230	110%	Within Payout Period
2011-21744	Bechtel	Fairfax	5,000,000	1/31/2016	4/22/2015	625	854	137%	18,000,000	23,900,000	133%	134,200	198,100	148%	Payout Completed
80-17605	Hilton	Fairfax	2,500,000	12/31/2010	10/12/2011	325	325	100%	17,000,000	17,000,000	100%	136,186	136,900	101%	Payout Completed
80-14945	MeadWestvaco	Richmond	4,000,000	7/1/2008	4/28/2014	400		181%	30,000,000	111,200,000	371%	90,000	112,356	125%	Payout Completed
14-18054	Northrop Grumman	Fairfax	10,000,000	10/31/2013	1/21/2013	300	322	107%	24,000,000	78,000,000	325%	200,000	254,770	127%	Payout Completed
80-16745	Volkswagen	Fairfax	4,500,000	12/31/2009	3/28/2012	401	405	101%	118,000,000	107,948,082	91%	115,000	117,822	102%	Payout Completed
TOTAL <sup>7</sup>			55,800,000			5,299	5,859	111%	530,300,000	731,898,000	138%				

<sup>&</sup>lt;sup>1</sup>Excludes projects approved by the Governor which did not meet their targets by the projected completion date and for which funds were never disbursed.

<sup>5</sup>Status Definitions:

Performance Agreement Not Yet Executed: Performance agreement is currently under development and/or review.

Within performance period: Companies within performance period are not required to report until the established projected completion date.

Company notification period: Company notification period means that companies are within the reporting stage for the agreed-upon targets.

Within payout period: Denotes companies that have met the established targets and are within the payout period. VEDIG grants are paid in five equal installments over a five-year period.

Payout completed: Denotes companies that have met the established targets and for which the grant has been fully paid.

<sup>&</sup>lt;sup>2</sup>Company notification reports the actual jobs, investment, and wages achieved as of the projected completion date.

<sup>&</sup>lt;sup>3</sup>No formal verification procedures were in place prior to 04/01/17. Projects with projected completion dates or payout dates on or after 04/01/17 have been verified through VEC data and with local Commissioners of the Revenue.

<sup>&</sup>lt;sup>4</sup>To be determined upon receipt of Company Notification.

<sup>&</sup>lt;sup>6</sup>Extension of 15 months granted to allow company additional time to reach performance metrics.

<sup>&</sup>lt;sup>7</sup>Excludes jobs and capital investment for projects for which company notification has not begun.